



## Comtech EF Data Heights Networking Platform Chosen By Sonema to Continue Business Growth throughout Africa

Monaco, 4 october 2016

Tempe, Arizona, September TBD, 2016 – Comtech EF Data Corp. announced today that Sonema, a global telecom service provider, selected the Heights Networking Platform to expand its satellite networking capabilities across the African continent. The Heights hub will be located within Sonema’s teleport in France and provide enhanced connectivity services on star and mesh network architectures to 50 countries within Africa.

Heights is a scalable networking platform that meets the evolving demands of a diverse end user community across a number of different verticals, including the increasingly demanding Premium Enterprise and Maritime markets. A robust carrier-class solution with the highest throughput and traffic optimization capabilities in the industry, Heights cost-effectively supports multiple business models simultaneously, from traditional full hub ownership and operation to Virtual Network Operator (VNO) operation within a Home Network Operator (HNO) configuration. The most powerful and net efficient platform in the industry, Heights leverages a single comprehensive user interface teamed with a powerful traffic analytics engine that allows simplified design, implementation, monitor, control and optimization of networks.

*“At Sonema, we strive to offer a heightened quality of service and provide our clients with the highest Quality of Experience (QoE) possible,”* said Yves Du Sault, Marketing Director for Sonema. *“We reviewed different satellite networking options available on the market and chose to team with Comtech EF Data for its leadership position combined with the company’s innovative approaches to the dynamic and stringent demands of our clients – particularly financial institutions – across the African continent. Heights delivers on high spectral efficiency, network intelligence, scalability and flexibility; we can leverage those key differentiators to offer enhanced services to customers for whom performance and availability are paramount.”*

*“We are pleased that Sonema has chosen to continue its long-standing relationship with Comtech EF Data to meet the increasing levels of its customer demands”,* commented Mark Toppenberg, Senior Vice President, Sales for Comtech EF Data, *“The Heights platform will enable Sonema to maintain its leadership position within the evolving African communications landscape by allowing them to enhance their array of services.”*

*“Service providers within the satellite networking industry are being challenged by their end users to offer increasingly higher throughput offerings at increasingly lower costs per bit delivered”,* said Steve Good, Senior Vice President, Premium Enterprise for Comtech EF Data. *“The Heights platform will enable Sonema to provide these heightened service levels in the most intelligent and efficient manner possible.”*

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### ABOUT SONEMA

*In a digital environment which is continuously evolving, data control and exploitation are and will remain an integral part of competitiveness and distinctiveness of companies. It has become essential to set up a strategy to secure flows and protect data. By creating upgradeable, custom-made telecommunications solutions, Sonema supports its customers in their projects every day. With commitment in mind, and with a strong*

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understanding of what is at stake, we want to be a proactive partner for our customers by allowing them to concentrate on the heart of their profession and on their business innovation. Faithful to our values of respect, transparency and responsibility, we place trust at the heart of the relation with our customers.

**Sonema, also means:**

- 65 colleagues who are committed to our customers, every day
- 650 customer installation in 50 countries
- 50 certified partners all over the African continent
- Sonema is founding member of the CEMA (Club of Monegasque Entrepreneurs in Africa)

More information: [www.sonema.com](http://www.sonema.com) - Press contact: [communication@sonema.com](mailto:communication@sonema.com)

## **ABOUT COMTECH EF DATA CORP.**

Comtech EF Data Corp., a subsidiary of Comtech Telecommunications Corp. (NASDAQ: CMTL) and part of Comtech's Commercial Solutions segment, is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Heights Networking Platform, Advanced VSAT Solutions, Satellite Modems, RAN & WAN Optimization, Network & Bandwidth Management and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/transportable satellite-based applications.

For more information, visit [www.comtechefdata.com](http://www.comtechefdata.com)

## **ABOUT COMTECH TELECOMMUNICATIONS CORP.**

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for advanced communications solutions. The Company sells products to a diverse customer base in the global commercial and government communications markets.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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