



## Intelsat signs extension with Sonema to support enterprise networks in Africa

Monaco, 24 november 2016

**Through Intelsat infrastructure, Sonema will provide enhanced communications services to banking and financial institutions.**

Intelsat S.A. (NYSE: I), operator of the world's first Globalized Network, powered by its leading satellite backbone, announced that Sonema has extended its agreement for satellite services to support enterprise networks in Africa.

Sonema, a telecommunications service provider based in Monaco, supports more than 650 VSAT sites for banking and financial institutions across Africa. The majority of the networks are supported by C-band services from Intelsat 14, located at 315° East, and Intelsat 904, located at 60° East.

Under the multi-year extension, Sonema will integrate C-band connectivity from the Intelsat 33e satellite to expand services to more remote regions of Africa. The combination of Intelsat 14 and Intelsat 33e allows Sonema to provide customized solutions, with a focus on robustness and high quality of experience, to its customers

*"The banking sector is a major growth engine for Africa. As such, our customers depend on the highly reliable and secured corporate networks we deploy and maintain for them", said Catherine Delom, Managing Director of Sonema. "Intelsat has provided us high-quality, dependable satellite connectivity for years. The Intelsat Epic<sup>NG</sup> platform will also enable the option to offer our customers new, innovative solutions and services that can be easily delivered via C-band and Ku-band spot beams to the most remote locations."*

*"From our long history of serving customers in Africa, we know that enterprise customers need access to highly reliable and more effective bandwidth to meet growing demands," said Jean-Philippe Gillet, Intelsat's Vice President, Europe, Middle East and Africa Sales. "We are providing the bandwidth essential to improving the end customer experience. This agreement ensures that Sonema's customers will be able to expand their operations knowing that each of their sites will have access to the same level of reliable broadband connectivity, regardless of location."*

- Supporting Resources - Intelsat Broadband Services: <http://www.intelsat.com/solutions/data-telecoms/>

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### ABOUT SONEMA

*In a digital environment which is continuously evolving, data control and exploitation are and will remain an integral part of competitiveness and distinctiveness of companies. It has become essential to set up a strategy to secure flows and protect data. By creating upgradeable, custom-made telecommunications solutions, Sonema supports its customers in their projects every day. With commitment in mind, and with a strong*

understanding of what is at stake, we want to be a proactive partner for our customers by allowing them to concentrate on the heart of their profession and on their business innovation. Faithful to our values of respect, transparency and responsibility, we place trust at the heart of the relation with our customers.

**Sonema, also means:**

- 65 colleagues who are committed to our customers, every day
- 650 customer installation in 50 countries
- 50 certified partners all over the African continent
- Sonema is founding member of the CEMA (Club of Monegasque Entrepreneurs in Africa)

More information: [www.sonema.com](http://www.sonema.com) - Press contact: [communication@sonema.com](mailto:communication@sonema.com)

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## **ABOUT INTELSAT**

Intelsat S.A. (NYSE: I) operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services. Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live.

For more information, visit [www.intelsat.com](http://www.intelsat.com)

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