



## SONEMA teams up with the Crayon Group to offer our customers Microsoft Cloud services and support them with their digital transformation

Monaco, 2<sup>nd</sup> December 2021

The digital business transformation phenomenon is accelerating, driven partly by the impact of the Covid-19 pandemic on businesses. Within this context, companies must adapt and develop a hybrid approach to working conditions by enabling their employees to work remotely, thereby taking advantage of Cloud innovations while optimising their investments. In order to encourage digital business transformation, these tools must address challenges including time saving, improved team cooperation and enhanced data management.

To meet these new standards whilst addressing our customers' issues and helping them implement Microsoft solutions, Sonema has teamed up with Crayon, a leading distributor of Microsoft365 and Azure products:

### Microsoft 365

- An all-in-one bundle which includes all of Microsoft's desktop software in a single subscription. The bundle includes M365 Apps for enterprise: Office 365, Teams, Exchange and Windows10 as well as the EMS (Enterprise Mobility + Security) modules. It is a global solution designed to meet all the challenges facing businesses today in terms of employee productivity, team mobility management and corporate data security.

### Azure

- Azure is a bundle of over 300 cloud computing services for businesses and developers. The range of services includes IaaS resources, Platform as a Service (PaaS) and Software as a Service (SaaS) options, allowing companies to access cloud services without the need to manage servers: Azure SQL Database, Visual Studio, DataMarket, Windows Azure Media Services, Azure CDN.

### Support

- We provide additional support for training, migration services and licence optimisation plus advice for development proposals.

These new offers will be developed using Sonema and Crayon's local presence in Africa and will use Microsoft's data centres in Europe and South Africa allowing businesses to access their data at any time.

To optimise connectivity to Microsoft services, Sonema also offers an ExpressRoute connectivity service, which is particularly well suited for use with Microsoft Cloud services.

*« Crayon was one of the first partners to receive Azure Expert MSP status globally in 2018. This status has enabled us to develop a comprehensive managed services portfolio and strengthen our technical expertise. We are delighted to be able to work with Sonema's teams and to support them in providing this offer to their customers, »* says Gwenaël PASQUET, Managing Director of Crayon France.

For Catherine DELOM, Managing Director of SONEMA: « Currently we offer our customers scalable, high-performance and resilient connectivity and security services. This partnership with Crayon, who are one of the Top 10 Microsoft LSPs, allows us to increase our value proposition and to meet our customers' requirements for Microsoft Cloud services, which are essential to business development, whether it be through collaborative work, messaging or data protection tools. »

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## ABOUT SONEMA

Sonema has been supporting its customers for more than 20 years in their projects on the African continent. With a committed mindset based on a strong understanding of the issues, Sonema want to be a proactive partner by allowing them to focus on their core business and business innovations.

Through its one-stop-shop approach and network of local partners, Sonema provides tailor-made and scalable solutions for highly resilient satellite, terrestrial and hybrid networks as well as security and hosting services.

Remaining faithful to its values of respect, transparency and responsibility, Sonema place trust at the heart of its customer relationships.

### **Sonema, c'est aussi...**

- 66 members of staff committed to its customers, every day
- 767 icustomer installations across 45 countries in Africa
- 37 certified local partners all over the African continent

More information : [www.sonema.com](http://www.sonema.com) - Press contact : [communication@sonema.com](mailto:communication@sonema.com)

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## ABOUT CRAYON

Crayon helps clients build a business and technical foundation for successful digital transformation through a reliable service framework enabling our clients to scale and optimise their IT assets to unlock the untapped potential in IT and innovation.

Headquartered in Oslo, Norway, Crayon has more than 3,000 employees in over 50 locations worldwide.

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